

# 2018 OHIO MAINE ANJOU SALE

## ENTRIES

- Deadline: **January 31, 2018**. Preference is given to earlier entries; late entries may be refused.
- Fee: **\$150 per head, non-refundable**. \$100 will be applied toward sale expense. Entry fees are payable to: **PRIME TIME INC**
- Entries will not be accepted without the entry fee. **No Exceptions**. Faxed entries are acceptable when followed by payment **before January 31, 2018**.
- Entry Fees may be paid with credit card by calling 567.331.3560

## REGISTRATION CERTIFICATES

- All entries must be registered with the American Maine-Anjou Association. If they have a AMAA # – foundation or otherwise – they may sell.
- A copy of the AMAA registration certificate **MUST ACCOMPANY** the entry form. **Register your entries now. As per our 2010 meeting, a fee may apply to any entries submitted without AMAA certificates and/or registry numbers.**
- Transfer fees (min. \$15 per animal transferred) will be deducted from the sale proceeds by the sale management and remitted to the AMAA with registration certificates for proper transfer to the new owner.

## SALE COMMISSION

- Commission: **6% of the selling price plus sale expense**. Sale expense is total sale costs divided by the number of items sold.
- All sales, including “no sales/buybacks”, will be charged full commission and full sales expense.

## RULES AND GUIDELINES

- **Genetic Defect Testing:** Animals that are potential carriers of known genetic defects **MUST BE TESTED** prior to entry and the results of those tests must accompany entry forms. Please visit [www.maine-anjou.org](http://www.maine-anjou.org) or contact the AMAA at 816/431-9950 for proper testing procedures. **Start now so that you may have your test results in time to meet the entry deadline.**
- **Breeding Guarantee:** All entries will sell guaranteed in accordance with the terms set forth by the AMAA.
- **Bulls:** All bulls must be **born after January 1, 2016 and before May 1, 2017**. Bulls over 14 months must be semen tested and results must be recorded on the animal’s health certificate.
- **Females:** Unless special permission has been granted, females must be **born after January 1, 2015 and before June 1, 2017**. Females over 18 months must be diagnosed pregnant or have a calf at side. Pregnancy status must be stated on health certificates.
- **MaineTainer Percentage Rules:** All low percentage cattle registered from one-quarter (1/4) to five-eighths (5/8) Maine-Anjou are recognized by the name “MaineTainer”. All “MaineTainers” are eligible for the sale.

## GENERAL

- All cattle must be broke to lead.
- **All entries must meet minimum Weight/Day of Age Requirements. Bull Calves: 2.7 WDA, Heifer Calves: 2.2 WDA.** These guidelines are at the discretion of the sale committee and sale manager.
- **All bulls must have a scrotal circumference of 30 cm or better as determined at time of check-in.**
- Any animals not representing desirable quality and temperament will not be sold in the sale. Entry fees will not be refunded.
- Cattle can arrive Wednesday, March 14<sup>th</sup>, and **must be in place by 10:00 a.m., Thursday, March 15<sup>th</sup>**. All consignors must observe and adhere to Ohio Beef Expo tie-in and tie-out times. Significant financial penalties may apply to those arriving earlier.
- **Check-in** will occur Thursday, March 15<sup>th</sup>. Weights and ultrasound measurements will be taken on all entries. Scrotal measurements on bulls will also be taken at this time. Tattoos will be verified and must match the registration certificate. **Please check tattoos before arrival!** Identification and OCV tattoos must be legible!
- Cattle must have an official health certificate issued within 30 days of the sale. Health requirements will be sent or posted online.
- A **Sale Preview** will be held on Friday, March 16<sup>th</sup>. All animals must be available for viewing.
- All entries will be bedded on the bedding provided by the Ohio Beef Expo. **Stall space will be assigned.**
- The **sale order** will be determined by the sale manager. Cattle will be **evaluated during check-in or immediately afterwards in the stalls**. We must adhere to this schedule to have the sale order available by noon, Friday, March 16.
- All consignors must be members of the Ohio Cattlemen’s Association (OCA) and the Ohio Maine-Anjou Association. Dues will be deducted from sale proceeds if consignors are not members of each organization.
- Consignors may not leave the auction area until all of their cattle have been loaded out by their purchasers.

### Sale Management and more information:

PrimeTIME AgriMarketing NETWORK Inc. • Craig M. Reiter and Associates  
PO Box 305 – Perrysburg, Ohio 43552  
567-331-3560 (office) • 419-350-9159 (mobile) • 567-336-6170 (facsimile)  
[craig@primetime.marketing](mailto:craig@primetime.marketing)

Turn over for entry form. Entry forms also available for quick download at [www.primetime.marketing](http://www.primetime.marketing)